



**H.F. LENZ
COMPANY**

1407 Scalp Avenue
Johnstown, PA 15904-3329
Phone: 814-269-9300
FAX: 814-269-9301

*Engineers
Planners
Surveyors
Energy Consultants*

FOR IMMEDIATE RELEASE

H.F. Lenz Company 1407 Scalp Avenue Johnstown, PA 15904	For more information, contact: Richard A. Madzar, C.E.O. 814-269-9300; rmadzar@hflenz.com
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H.F. Lenz Company Opens New Branch Office in Pittsburgh

October 11, 2002, Pittsburgh, Pennsylvania. The H.F. Lenz Company, headquartered in Johnstown, Pennsylvania, has announced the opening of their new branch office at 1051 Brinton Road, in the Braddock Hills section of Pittsburgh. Located within a 1 1/2 hour driving distance of the Johnstown Headquarters, the unique situation of the Pittsburgh office offers the familiarity and flexibility of a small engineering firm, backed by the resources and support of a 215-member firm with 56 years experience. This combination provides the office with the capability to complete projects ranging from single room renovations to multi-million dollar designs.

The new office will be jointly headed by Dave Palmer and Ernie Tillman, and supported by the team of Don Black, Bob Fadok, Scott Jackson, Jim Neely, Jack O'Karma, Ron Pedatella, Dennis Poskon, Steve Schroth, and Nima Miller. With four registered professional engineers and an average of 20 years experience together, this team of former employees of Eichleay Engineers & Constructors, (Peter F. Loftus Division), has proven they know the recipe for successful project execution with projects including: Allegheny General Hospital, West Penn Hospital, Jefferson Medical Center, McKeesport Hospital, Corning Inc., General Motors, University of Pittsburgh, West Virginia University, Giant Eagle, Dominion Semiconductor, and the Duquesne Club.

In an era of downsizing and closings, the H.F. Lenz Company has continued to thrive and grow. With a successful branch office in Erie, Pennsylvania, professional engineers registered in a total of 28 states, and projects spanning the

nation, the firm provides design services for projects exceeding \$300 million in construction annually. They credit their success to three major factors: **Diversity** - in the services they provide as well as the market sectors they serve; **Strong Client Relationships** - a remarkable 85 percent of their work is from repeat commissions; and most importantly, their **People** - "Our success is mainly due to the attitude and talents of our people. Our employees are loyal, dedicated professionals with integrity," says John R. Boderocco, President of Lenz. "The Pittsburgh employees demonstrated these qualities when they expressed their strong desire to continue working as a team when faced with losing their positions at Eichleay. That kind of camaraderie and team commitment is unusual; we knew we had a special group of people, who shared in our vision and values."

The Johnstown Headquarters and new Pittsburgh office share a multi-discipline (HVAC, plumbing, fire protection and electrical) project team design philosophy and a vision to produce the highest quality building designs while bringing exceptional strengths to the Health Care, Education, Advanced Technology (laboratories, manufacturing and cleanrooms), Central Plants and Mission Critical Sectors. "While we are seeing an increasing amount of work locally, with projects including the Bedford County Business Park and the new Wal-mart Supercenter, our diverse national clientele is a key factor in our success," says Richard A. Madzar, C.E.O. of Lenz. "This new office will enable us to expand our client-base and add a new dimension to our services."

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